



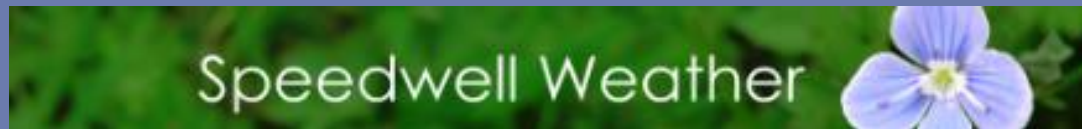
Managing Wind Exposure:  
Synthetic Wind Farm Benchmarks  
An Introduction

# weatherXchange

**weatherXchange<sup>®</sup>** the  
independent platform which  
facilitates index-based weather risk  
transfer

# weatherXchange

Powered by weather data from:



Environmental  
Finance  
**Winner**

2013 2014 2015 2016 2017  
**Annual Market Rankings**

Best advisory/data service in the Weather  
Risk Management – Global Category

# weatherXchange / Speedwell Introduction

- weatherXchange Limited provides the weatherXchange® Platform which helps companies with weather risk structure a hedge and then send pricing requests to multiple protection sellers.
- Speedwell Weather Limited is the parent company, founded in 1999. It provides software and weather data and services to the index-based weather risk market and is the provider of quality-controlled weather data to the weatherXchange Platform



# Who Hedges Wind?

Two use cases:

- Owner/operators looking to protect against too little wind.  
**Synthetic Wind Farm Benchmarks**
- Non-renewable producers who want to protect against the impact of unusually large amount of wind generated power impacting their profitability in a given year.  
**National Wind Benchmarks**

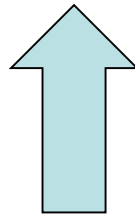
# The requirements of an index appropriate for wind hedging

- Composition needs to be sophisticated enough to be a good proxy for actual energy output, but not so complicated that no one understands it. No hedge can be perfect
- The index needs to have a long history to allow protection sellers to price the structure
- The composition of the benchmark needs to be frozen during the life of the risk period. A risk taker cannot have a moving target.
- The index needs to have a back-up in case of failure of data source
- The index needs to be provided for as long as the life time of the weather hedge
- The index needs to have a real-time feed to allow real time P&L monitoring and risk management

# What type of wind indexes are available?

All parametric hedges require an underlying index

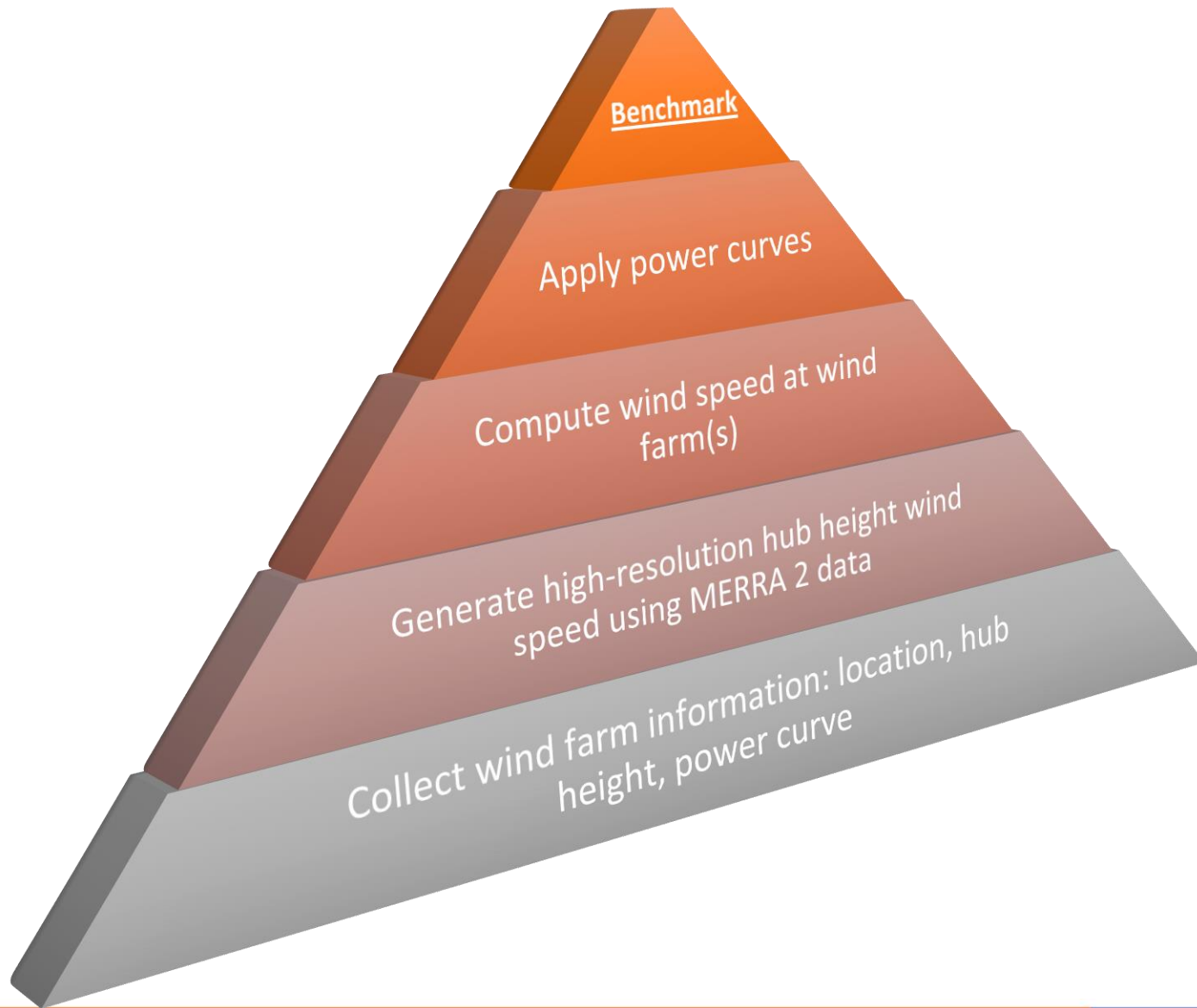
- Use actual energy output of your wind farm.  
Very low basis risk
- Create a weather index based on wind speed data
  - Use 10m mast measurements. High basis risk
  - Use “gridded data” to derive hub-height wind speeds, adjust for power curve. Can be Low Basis Risk



“Synthetic Wind Farm Benchmark”  
Built using high-resolution gridded wind data



# How we create Wind Benchmarks





# Wind farms – variety of masts



Height of wind masts varies widely (typically 45 – 105 metres)

Many different turbine manufactures, each with unique operating range and efficiency (Power Curve)

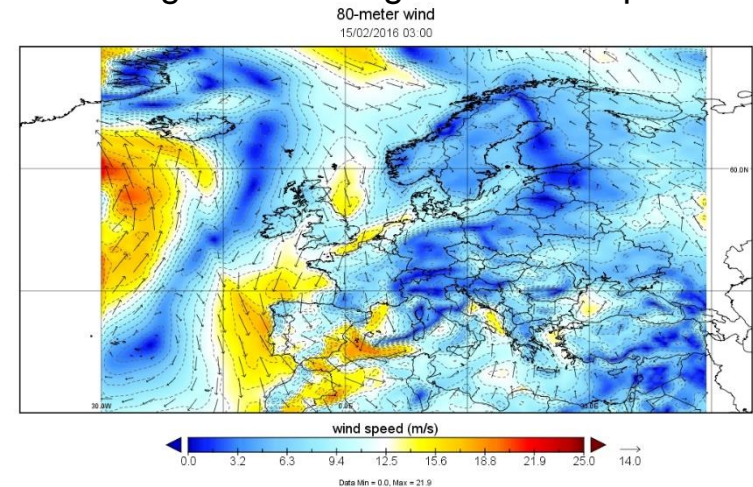
These are all taken in to account

# Inputs to Benchmark calculation - History

## Collect Metadata

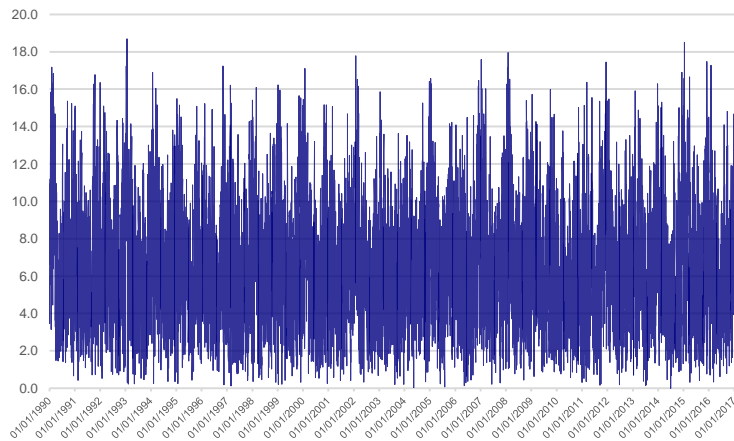
- City: Ujue
- 23 turbines: Enercon E40/500 (power 500 kW, diameter 40 m)
- Total nominal power: 11,500 kW
- Operational
- Onshore wind farm
- Developer: Acciona Energia
- Operator: Acciona Energia
- Owner: Acciona Energia
- Source: <http://www.aeeolica.org/en/about-wind-energy/wind-energy-in-spain/wind-map/>

## Derive high resolution gridded wind speeds

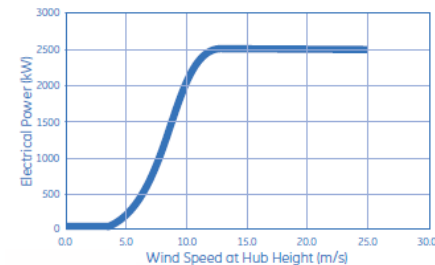


## Use 3d modelling to derive hub height wind speed

Hub height daily mean wind speed (ms-1)



2.5-103 Power Curve

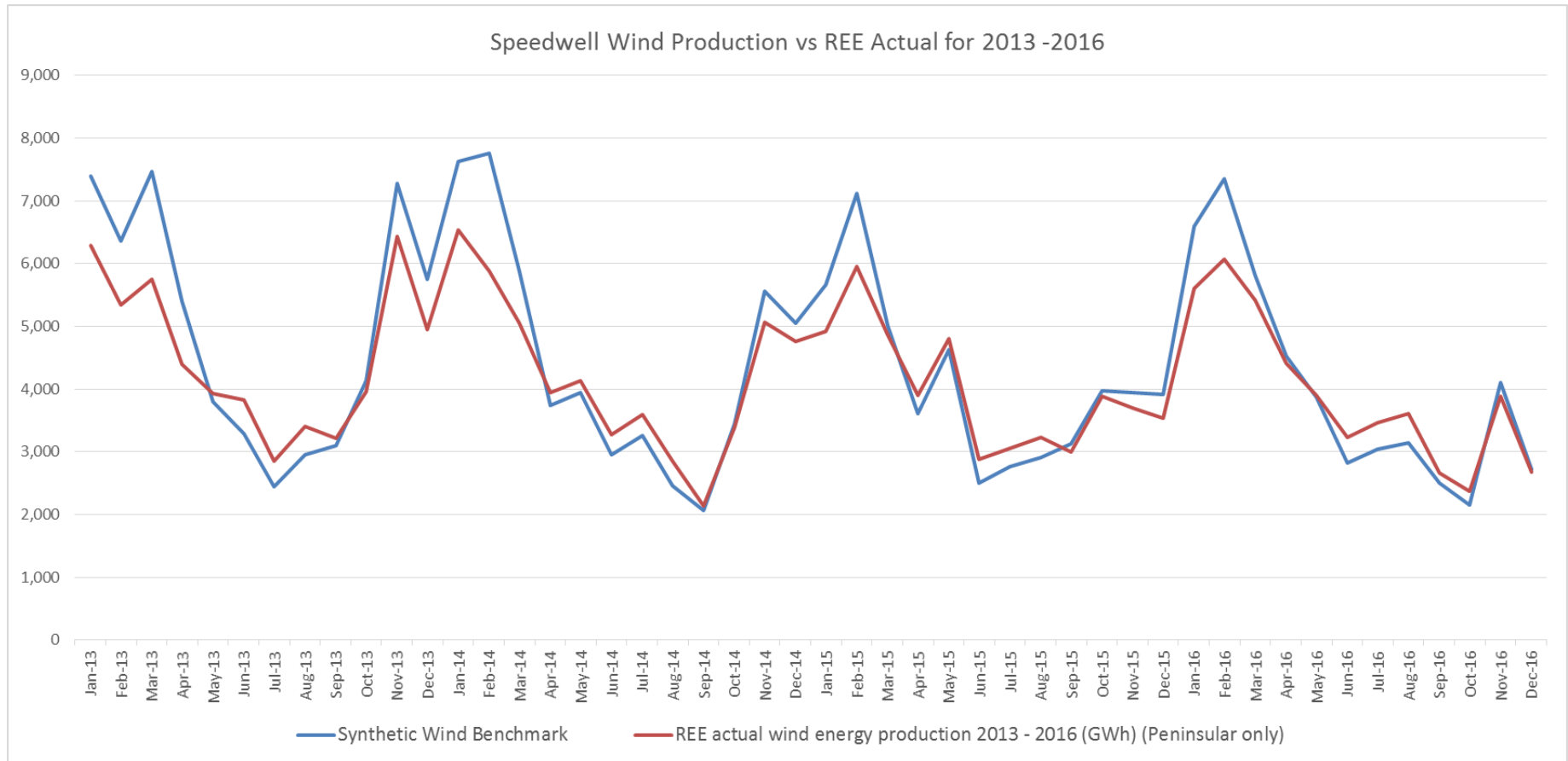


Compute theoretical energy generated using appropriate wind turbine power curve

# Spain Peninsular Benchmark

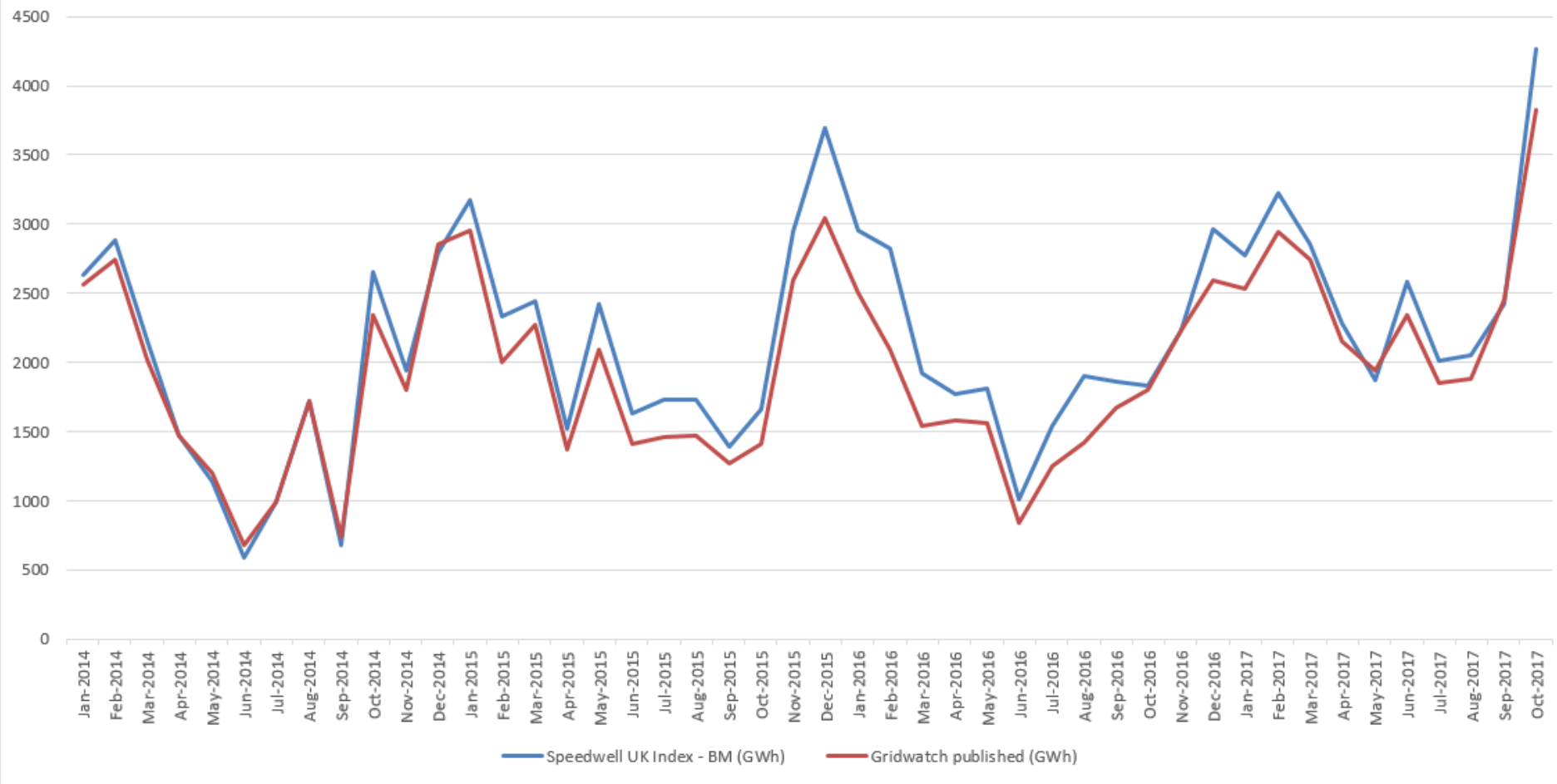
- National (“peninsular” = mainland only) Benchmark replicating actual energy output (GWh)
- Configured using national installed capacity as of end 2016
- Index ‘locked’ with current configuration
- Homogenous historical series available
- Real-time updates and forecasts available
- New Benchmark will be created each year to account for changes in installed capacity
- Benchmark will be maintained, even if superseded while there is open interest
- **And we can do this anywhere in the world.**

# Spain – Peninsular 2016 Benchmark Results



# UK Balancing Mechanism Results

Speedwell UK Index (BM wind farms) versus Gridwatch observed



# German Offshore Wind Results

Speedwell Germany Offshore Index versus TenneT observed



# Simple Hedge based on 10m Mast? :

- CAUTION using a 10 m wind mast may be ok if you are buying a put option, but it may be dangerous with a swap.
- Because energy output is non linear with respect to wind speed, a swap based on average 10m wind speed can lead to situations where you have to payout even though your production is below average
- This will arise when wind speeds are a little above average

# Using a weatherXchange Wind Farm Benchmark



## Listed Indices

Listed indices are a small subset of the supported indices on weatherXchange and are simply a shortcut for the most commonly used indices. If you cannot find your index here please simply use the [Wizard](#) or the [Historical Calculator](#) to create your index. If you would like a particular index to be listed here, please [contact us](#).

Wind	Wind Power	Modeled Power Output									
Station	Wind Power 2018-02	Wind Power 2018-03	Wind Power 2018-04	Wind Power 2018-05	Wind Power 2018-06	Wind Power 2018-07	Wind Power 2018-08	Wind Power 2018-09	Wind Power 2018-10	Wind Power 2018-11	Wind Power 2018-12
Spain (Peninsular) Wind Power Index 2017											
Germany Wind Power Index (Offshore) 2018											
UK (Excl. N.I.) Wind Power Index (BM) 2018											
UK (Excl. N.I.) Wind Power Index (Embedded) 2018											
Showing 1 to 4 (of 4 entries)	10	<	1	>							



# To be clear.....

- **We do not intermediate in transactions: ie we are not brokers.** We would be happy to introduce you to broker/advisors We do not deploy our own capital to offer weather protection ourselves
- **We provide the weatherXchange Platform to help facilitate the market,** ie to make it more accessible in all areas: wind, temperature, hydro, agri-based etc
- **We believe there is a developing economic need for weather risk protection in the wind sector.** We look at the specific example of our Spanish Wind Farm Benchmark, the first national index we have released
- We want to help this process by making available the indexes that hedgers need to make this work for them and to make the process of then using those indexes easy...that is what weatherXchange is for

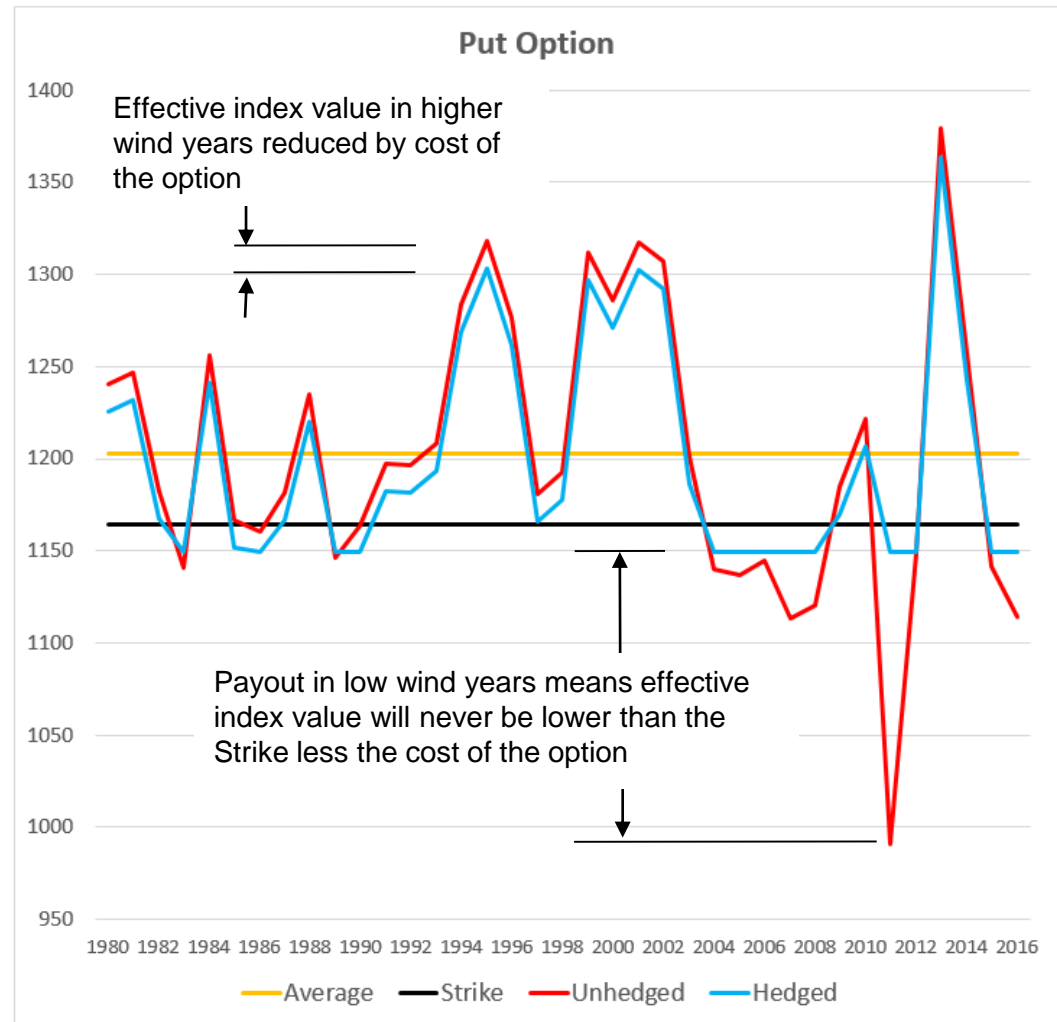
# What type of payoffs are available?

## 1 Put option

Receive payment below a certain level ("Strike"). Payout is proportionate to how far below a certain value "Strike" the index is

## Consequence

Payment in low wind years no lower than Strike less cost of option.  
Payment in other years reduced to the extent of the cost of the put option.



# What type of payoffs are available?

## 2 Collar

Receive payment below a certain level ("Strike1").

Make payment above a certain level ("Strike2").

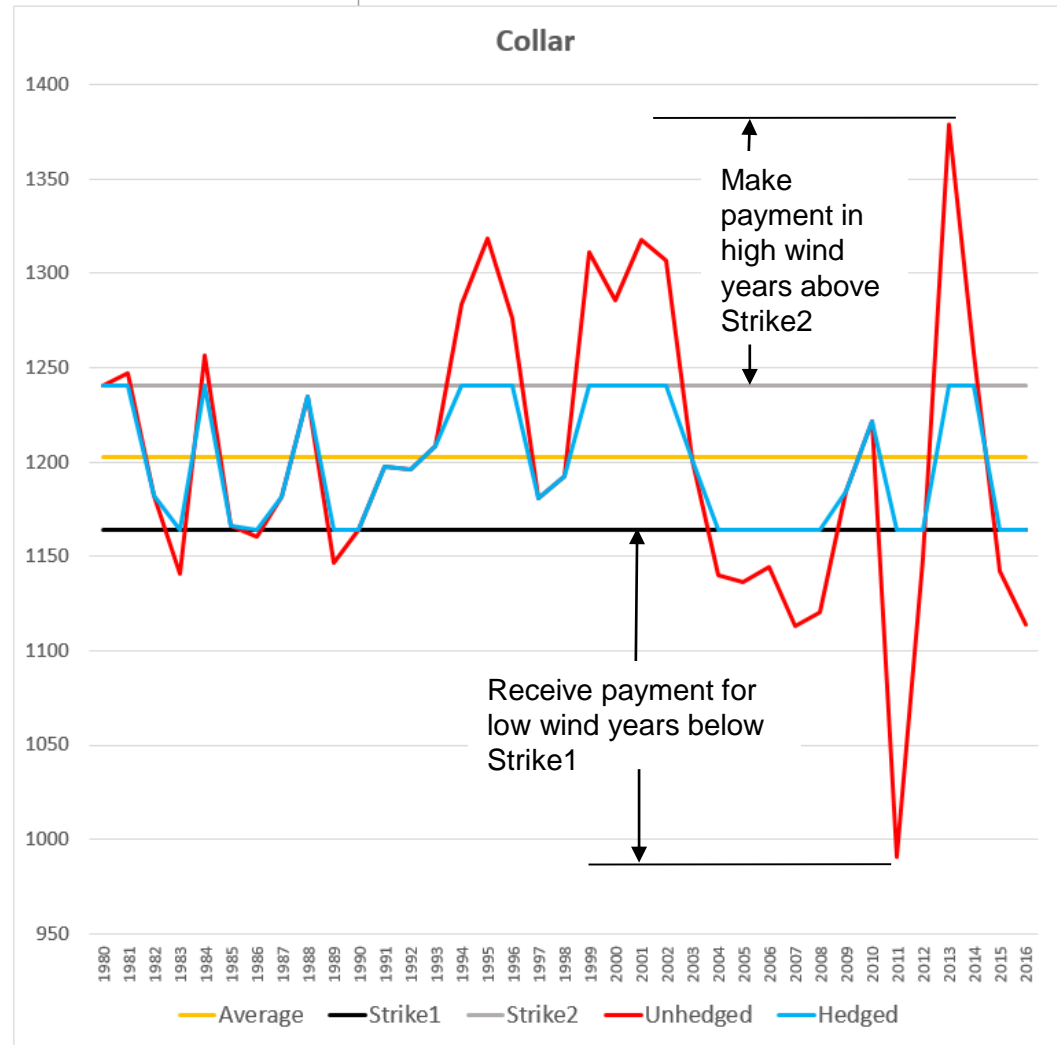
Payout is proportionate to how far below/above the Strike

## Consequence:

Give away upside to protect downside but retaining some variability in the middle

Generally zero-premium. In effect the purchase of a put option in return for the sale of a call option

Note: in general the payoffs are also capped in both directions



# What type of payoffs are available?

## 3 Swap

Receive payment below a certain level (“Strike”).

Make payment above the Strike.

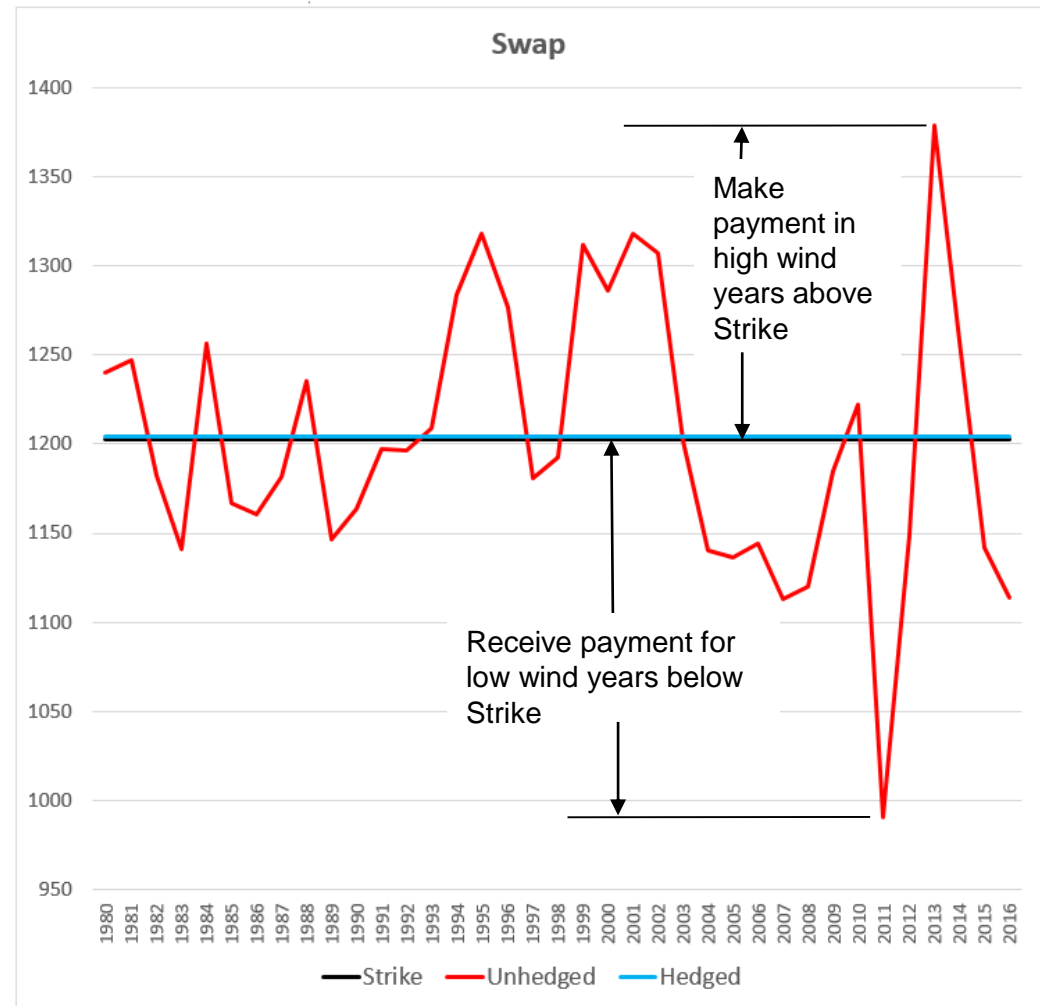
Payments are proportionate to how far below/above the Strike

### Consequence:

Give away all upside to protect all downside

Can be zero-premium or can be premium-paid.

Note: in general the payoffs are also capped in both directions



# Using weatherXchange to structure a hedge: example screenshot 1: Structuring a one month hedge using the Spain National Wind Index

**Parameters**

1 - Location    2 - Index    **3 - Parameters**    4 - Results    5 - Save

Calculation Date: **2017.Nov.07**

**Protection Details**

Location: **Spain (Client E0211 Alpha) Wind Power Index 2017, Spain**

Element: **WeatherIndex**

Cover Period: **2017.Dec.01 to 2017.Dec.31**

Index Type: **Cumulative Index**

**Days Excluded:** None

**Historical Values Summary**

Num. Of Years	Index Average	Trend-Adjusted Index Average
37	539,359.27	539,359.27
20	518,460.60	518,460.60
15	505,556.20	505,556.20
10	492,884.60	492,884.60
5	448,363.40	448,363.40
1	281,182.00	281,182.00

**Historical Index Values** © weatherXchange

Legend: Index (blue), Trend adjusted Index (orange), Strike (black), Index Limit (red)

BUY     SELL

Contract Type \* Protection against a LOW index WITH limit (P) ▼

**Payout conditions**

Protection Start Level (Strike) \*  Index Probability Curve ⓘ

Maximum number of Index Units (Cap) \*

Protection Value per Unit (Tick) \*  EUR ▼

Protection Max Payout

Fields marked with a \* are required.

## Using weatherXchange to structure a hedge: example screenshot 2: Requesting Instant Indicative Pricing

Get Automated Indicative Prices from Protection Sellers ✕

<input type="checkbox"/>	Company Name	Contact	Profile	Website	Other Information
<input type="checkbox"/>	Coriolis Capital Limited	Guillaume Legal Tel +44 20 3159 5232		<a href="#">🔗</a>	Investment Fund. Weather Risk Management Specialist
<input type="checkbox"/>	MSI GuaranteedWeather	Brad Davis Tel +1 (913) 253-1220		<a href="#">🔗</a>	Global Weather Risk Manager
<input type="checkbox"/>	Munich Re Trading LLC	Bill Windle Tel +1 (832) 592-0057		<a href="#">🔗</a>	Global Insurance and Reinsurance Company
<input type="checkbox"/>	Nephila Capital Ltd Bermuda	Richard Oduntan Tel +1 (441) 298 7734		<a href="#">🔗</a>	Investment Fund. Weather Risk Management Specialist
<input type="checkbox"/>	Sompo Global Weather	Marty Malinow Tel +1 (917) 281 0701		<a href="#">🔗</a>	Global Specialty Insurance company. Formerly known as Endurance

[Get Indicative Prices](#) [Cancel](#)

# How to Proceed

- Access existing Benchmarks on weatherXchange or ask us to produce a Synthetic Wind Farm Benchmark. This can be one or more assets which can be far apart
- There is no charge on the basis that you will put the RFP through weatherXchange..
- We will send the index to you.
- If it is a good fit, then you can get a feel for how the weather market prices your risk: use weatherXchange to structure a hedge: eg a short swap or a put option protecting against low wind speed
- Save the structure, adjust as necessary, then send an Request for Pricing
- If happy with the price, trade. weatherXchange are not involved. This is all off-platform.
- Request Settlement Data feeds
- We can also deliver daily P&L, VaR for internal reporting



# Questions?



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